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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	GApril 1, 2005 MM/DD/YY	AND ENDING <u>March</u> M	31, 2006 M/DD/YY
A. R	EGISTRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: Stanford Investment Grou ADDRESS OF PRINCIPAL PLACE OF E			FICIAL USE ONLY
2570 West El Camino Real	, Suite 520		
	(No. and Street)		
Mountain View	California	94	040
(City)	(State)	(Zip Cod	e)
NAME AND TELEPHONE NUMBER OF Helen A. Dietz	PERSON TO CONTACT IN R	EGARD TO THIS REPORT (650)	941-1717
		(Area C	Code – Telephone Numb
В. А	CCOUNTANT IDENTIFIC	CATION	
Johnson & Kurn, LLP	T whose opinion is contained in		
1232 Belmont Avenue	San Carlos,	California	94070
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
A Certified Public Accountant	•	PROC	ESSED
☐ Public Accountant			المسام المحالة
☐ Accountant not resident in \	Inited States or any of its posses	ssions. \angle JUN 3	9 2116
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	FOR OFFICIAL USE OF	1 Interview	FAN

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, Helen A. Dietz	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying f	inancial statement and supporting schedules pertaining to the firm of
Stanford Investment Group	
of March 31,	, 20 06 , are true and correct. I further swear (or affirm) that
	tor, principal officer or director has any proprietary interest in any account
• • • • • • • • • • • • • • • • • • • •	
classified solely as that of a customer, except	as follows:
	
	Wale # 1) 1. A
	Signature
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1	President
	Title
J-100 B	
MCKY Warne	
Notary Public	LISA M. BARNEA
	Commission # 1555119
This report ** contains (check all applicable l	S 64 2 Section 1 and 1 a
(a) Facing Page. (b) Statement of Financial Condition.	Santa Clara County My Comm. Expires Mar 3, 2009
(c) Statement of Operations.	my Commit. Expites (viol. 3, 2009)
Q (d) Statement of Cash Flows.	
	s' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities S	
(g) Computation of Net Capital.	
	serve Requirements Pursuant to Rule 15c3-3.
	n or Control Requirements Under Rule 15c3-3.
	te explanation of the Computation of Net Capital Under Rule 15c3-1 and the
	e Reserve Requirements Under Exhibit A of Rule 15c3-3.
• •	and unaudited Statements of Financial Condition with respect to methods of
consolidation.	•
(i) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Re	
(n) A report describing any material inade	quacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Johnson & Kurn, LLP

1232 BELMONT AVENUE • SAN CARLOS, CA 94070 TELEPHONE (650) 592-2967 FACSIMILE (650) 592-2983

Independent Auditors' Report

Board of Directors Stanford Investment Group, Inc.

We have audited the accompanying statement of financial condition of Stanford Investment Group, Inc. as of March 31, 2006, and the related statements of operations, stockholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Stanford Investment Group, Inc. as of March 31, 2006, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III, and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

San Carlos, California April 24, 2006 Johnson + Kurn, Cl

Stanford Investment Group, Inc. Statement of Financial Condition March 31, 2006

<u>Assets</u>

Cash and cash equivalents Commissions receivable Prepaid income taxes	\$169,534 108,852 5,471
Office equipment, net of accumulated depreciation of \$64,643	<u>48,681</u>
	<u>\$332,538</u>
Liabilities and Stockholders' Equity	
Liabilities:	
Wages and commissions payable	\$ 55,217
Deferred income taxes	<u>19,765</u>
Total Liabilities	74,982
Stockholders' Equity:	
Common stock, no par value: Authorized - 500,000 shares;	
Issued and outstanding – 265,000 shares	9,800
Retained earnings	<u>247,756</u>
	0.50 5.55
Total Stockholders' Equity	<u>257,556</u>
	\$332,538

Stanford Investment Group, Inc. Statement of Operations For the Year Ended March 31, 2006

Revenues:

Commissions	\$	1,150,544
Insurance, planning and investment		
advisory services		2,140,390
Other income		14,494
Interest income		4.565
Total Revenues		3,309,993
Expenses:		
Salaries and employee benefits		2,556,067
Rent		145,498
Commissions		128,041
Other operating expenses		429,413
Total Expenses		3,259.019
		50.054
Income Before Income Taxes		50,974
Provision For Income Taxes		13.054
Net Income	<u>\$</u>	37,920

Stanford Investment Group, Inc. Statement of Stockholders' Equity For the Year Ended March 31, 2006

	Common <u>Stock</u>	Retained Earnings	Total
Balances, Beginning of Year	\$ 9,800	\$209,836	\$219,636
Net Income		37,920	<u>37,920</u>
Balances, End of Year	<u>\$ 9,800</u>	<u>\$247,756</u>	<u>\$257,556</u>

Stanford Investment Group, Inc. Statement of Cash Flows For the Year Ended March 31, 2006

Cash Flows From Operating Activities:

Net income	\$ 37,920
Adjustments to reconcile net income to net cash	
provided by operating activities:	
Depreciation	25,205
Realized loss on disposal of equipment	4,921
Increase in commissions receivable	(34,553)
Increase in income taxes receivable	(5,471)
Decrease in income taxes payable	(5,192)
Increase in wages and commissions payable	10,638
Increase in deferred income taxes	7,765
Net Cash Provided by Operating Activities	41,233
Cash Flows From Investing Activities:	
Purchase of office equipment	(24,600)
Net Cash Used in Investing Activities	(24,600)
Net Increase in Cash and Cash Equivalents	16,633
Cash and Cash Equivalents, Beginning of Year	152,901
Cash and Cash Equivalents, End of Year	<u>\$169,534</u>

Stanford Investment Group, Inc. Notes to Financial Statements March 31, 2006

1. <u>Summary of Significant Accounting Policies</u>

Nature of the Business

Stanford Investment Group, Inc. was incorporated in the state of California in 1981. It is registered with the Securities and Exchange Commission (SEC) as an introducing broker-dealer and is a member of the National Association of Securities Dealers. The Company is also registered with the SEC under the Investment Advisory Act of 1940.

Method of Accounting

The Company uses the accrual method of accounting for financial reporting and the cash method of accounting for income tax purposes.

Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

Some of the Company's cash is held in deposit accounts, which at times may exceed federally insured limits. The Company has not experienced any losses in such accounts, and it believes it is not exposed to any significant credit risk.

Deferred Taxes on Income

Deferred taxes on income have been provided on differences between book and taxable income. These differences arise primarily from the use of the cash method of accounting for tax purposes and the excess of depreciation for tax purposes over the amount for financial reporting purposes.

Office Equipment

Office equipment is stated at cost and is depreciated using accelerated and straight-line methods over 5 to 7 years.

Use of Estimates

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Stanford Investment Group, Inc. Notes to Financial Statements March 31, 2006

2. <u>Net Capital Requirements</u>

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rules (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At March 31, 2006, the Company had net capital of \$146,312, which was \$141,312 in excess of its required net capital of \$5,000. The Company's net capital ratio was .38 to 1.

3. Retirement Plan

The Company adopted a 401 (k) Plan comprised of a salary reduction provision and an employer contribution component, which covers substantially all employees. Employer contributions to the plan consist of a matching provision on employee's contributions and a discretionary company contribution. Employer contributions made to the plan totaled \$61,014 for the year.

4. <u>Lease Commitments</u>

The Company leases its office facilities under an operating lease which expires on September 30, 2011. Included in lease expense is the Company's pro-rata share of the building's operating expenses.

At March 31, 2006, future minimum payments under the operating lease are as follows:

Years Ending March 31,

2007	\$	172,000
2008		177,000
2009		183,000
2010		188,000
2011		194,000
thereafter		99,000
	<u>\$</u>	1,013,000

Stanford Investment Group, Inc. Notes to Financial Statements March 31, 2006

5. <u>Income Taxes</u>

The provision for income taxes represents both federal income tax and California franchise tax as follows:

	Current	Deferred	Income
	Expense	<u>Tax Expense</u>	<u>Tax Expense</u>
Federal	\$ 4,131	\$ 3,500	\$ 7,631
California		<u>4,265</u>	
Total	\$ 5,289	<u>\$ 7,765</u>	<u>\$13,054</u>

6. Supplemental Disclosure of Cash Flow Information

Cash paid during the year for income taxes was \$15,952.

SUPPLEMENTARY INFORMATION

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT

PART IIA

Schedule I Page 1 of 2

BROKER OR DEALER Stanford Investment Group, Inc. as of 3/31/2006

COMPUTATION OF NET CAPITAL

2. 3.	Total ownership equity from Statement of Financial Condition Deduct ownership equity not allowable for Net Capital Total ownership equity qualified for Net Capital Add: A. Liabilities subordinated to claims of general creditors allowable in computation of net capital B. Other (deductions) or allowable credits (List) Total capital and allowable subordinated liabilities	19	257,556 (257,556 257,556	3480) 3490 3500 3520 3525 3530
6.	Deductions and/or charges:			
	A. Total non-allowable assets from Statement of Financial Condition (Notes B and C)			
-	proprietary capital charges 3600 D. Other deductions and/or charges 3610	1	107,787) 3620
7.	Other additions and/or allowable credits (List) Net capital before haircuts on securities positions	٠.٠	140 760	3630
8. 9.	Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):	20 ₯	143,703	3640
٥.	A. Contractual securities commitments			
	B. Subordinated securities borrowings			
	C. Trading and investment securities:			
	1. Exempted securities			
	2. Debt securities			
	3. Options			
	4. Other securities			
	D. Undue Concentration 3650	,	2 455	1 07.10
	E. Other (List)	(,	3,45/) 3740
10.	Net Capital	\$.	146,312	3750

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FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT

PART IIA

Schedule T Page 2 of 2

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3760 3910

3920

<u>, </u>		
BROKER OR DEALER Stanford Investment G	roup, Inc.	as of <u>3/31/2006</u>
COMPUTAT	TON OF NET CAPITAL REQUIREMEN	NT
Part A		
11. Minimum net capital required (6²/,% of line 19) 12. Minimum dollar net capital requirement of reporting broker or dealer of subsidiaries computed in accordance with Note (A) 13. Net capital requirement (greater of line 11 or 12) 14. Excess net capital (line 10 less 13) 15. Excess net capital at 1000% (line 10 less 10% of line 19)	and minimum net capital requirement	\$ 5,000 3758 \$ 5,000 3760 \$141,312 3770
COMPUTAT	TON OF AGGREGATE INDEBTEDNE	SS
Total A.I. liabilities from Statement of Financial Condition		
B. Market value of securities borrowed for which no equivalent values paid or credited C. Other unrecorded amounts (List)	\$sne 10)	\$ 55,217 3840 % 38% 3850
20. Percentage of debt to debt-equity total computed in accordance with COMPUTATION O	F ALTERNATE NET CAPITAL REQUI	
Part B		
21 2% of combined aggregate debit items as shown in Formula for Res	erve Requirements pursuant to Rule 15o	23-3

NOTES:

(A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:

prepared as of the date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits.........\$

A. 5% of combined aggregate debit items or \$120,000 \$

1. Minimum dollar net capital requirement, or

25. Net capital in excess of the greater of:

2. 67,% of aggregate indebtedness or 4% of aggregate debits if alternative method is used.

22. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of

- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

Stanford Investment Group, Inc.
Computation for Determination of Reserve
Requirements Pursuant to Rule 15c3-3
March 31, 2006

The Company claims an exemption under Rule 15c3-3(K)(2)(ii) and is therefore not subject to the reserve requirements of Rule 15c3-3.

Stanford Investment Group, Inc.
Information Relating to the Possession
or Control Requirements under Rule 15c3-3
March 31, 2006

The Company claims an exemption under Rule 15c3-3(K)(2)(ii) and therefore is not subject to the possession and control provisions of Rule 15c3-3.

Stanford Investment Group, Inc. Reconciliations Pursuant to Rules 15c3-1 and 15c3-3 March 31, 2006

1. Reconciliation of Computation of Net Capital to Respondent's Computation

The reconciliation between the computation per Schedule I and the respondent's computation is as follows:

	Net <u>Capital</u>	Indebtedness
Computation per respondent	\$148,886	\$ 60,408
Computation per Schedule I	146,312	55,217
Differences	<u>\$ 2,574</u>	<u>\$ 5,191</u>

The differences were the result of various audit adjustments and income tax accruals.

2. Reconciliation of Computation of Reserve Requirements to Respondent's Computation

The reconciliation between the computation per Schedule II and the respondent's computations is as follows:

Calculation per respondent \$0

Calculation per Schedule II \$0

Johnson & Kurn, LLP

1232 BELMONT AVENUE • SAN CARLOS, CA 94070 TELEPHONE (650) 592-2967 FACSIMILE (650) 592-2983

Board of Directors Stanford Investment Group, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Stanford Investment Group, Inc. (the Company), for the year ended March 31, 2006, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparison
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2006, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

San Carlos, California April 24, 2006 Johnson + Kurn, CLP